



THE STRONGEST LINK IN LOGISTICS SUPPLY CHAIN MANAGEMENT

BARTHCO CHICAGO'S DIVERSITY EMULATES GROWING CITY

"Chicago is home to nearly 3 million people from all over the world, including African Americans, Asians, Europeans, Hispanics, Native Americans and more. As each new group comes to Chicago, their unique community spirit typified by Chicago's motto 'I will' has enabled them to build a new community, new life and new future. This spirit is responsible for a city that has never stopped dreaming, building, rebuilding, growing and making major contributions to the world."

The above excerpt, taken from Chicago's Tourism Bureau, so closely portrays

BARTHCO Chicago, that it may have been written about us! From the diversity of our staff, their experiences and heritage, all the way to the city's motto, "I will" (which we now espouse as our own), we are a microcosm of this great city. We offer complete logistical, forwarding, warehousing and customs brokerage experience and present it with our own unique midwestern flair.

On July 18, 1995, BARTHCO International opened its doors in Chicago. Eight years and two moves later, we are a team of well-rounded and experienced professionals who are

flexible and focused on offering the best possible service. Each individual is assigned an account or becomes part of a team that handles an account. After an initial training period, the person or team is responsible for all aspects of that account. It is not unusual to find an export person closely involved with an import shipment and working hand in hand with the import account representative. The same philosophy continues throughout the office as the import and the export staff coordinate with the warehouse team and work together on many projects. The key to our success is Continued on Page 2

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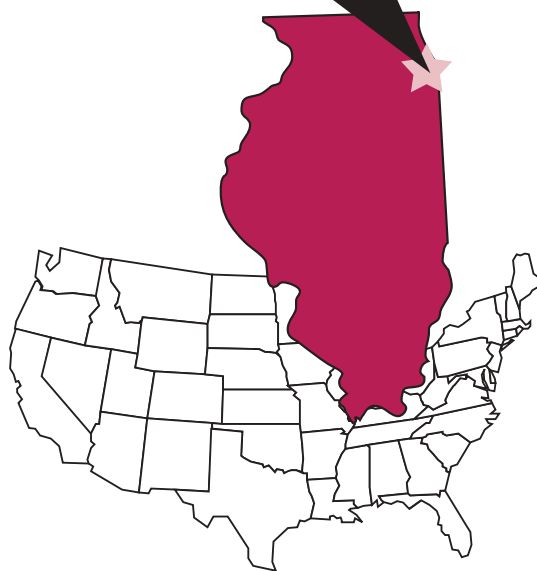
teamwork, communication and the constant intervention and guidance of our supervisors and managers.

The port of Chicago offers an importer/exporter the best possible service, with Customs being available seven days a week. All other agencies, from FDA and Fish & Wildlife, to EPA and USDA, are present at the port. It is for this reason that we too are able to offer our customers a similar service. Our current operating schedule runs from 0700 to 2200 in order to accommodate our export clients as well as support our clients on both coasts.

BARTHCO's Chicago facility consists of approximately 29,500 square feet, of which 5000 is office space and the balance warehouse. The warehouse, which operates under the supervision of Joey Acosta, became a U.S. Customs Bonded Container Freight Station in July of 2001. On a typical day, the Chicago warehouse may unload an import container or two, load an export container, build several airline pallets, while simultaneously pulling orders from storage to ship domestically through the United States. The hours of operation are Monday through Friday 0830 to 2200 and Saturdays as needed.

Our management team, led by Asst. VP Annare Heneghan-Bernet, consists of Sonia Aulakh (CHB), Karen Brandenburg (Inbound Transportation) and Philip Dea (Export Manager). The Supervisory staff includes Darnell Spencer (Exports), Sheri Flodstrom (Accounting/Administration) and Joey Acosta (Warehouse). The backbone or nucleus of our operation is made of the following group of dedicated hard-working

BARTHCO's office in Chicago



BARTHCO's Chicago team

people: Lisa Flores, Rosa Gibbons, Rick Aulakh, Rose Smith, Miriam Carrera, Carolina Blaho, and Wendy Schuster in Exports; Julie Pridmore, Jackie Fielder, Shelly Dixon, Maureen Schmitt and Alix Atienza make up the Import CHB group; Barb Siadek and Sharon Zea make up the Inbound Transportation team; Joseph Pabilic and Jose Gomez support the warehouse operation; Laura Ochoa is our receptionist and all-around administrative expert; and last but certainly not least, our greatest asset is Sales Manager for the Midwest Region, David Prochotsky.

Like the original traders who arrived in Chicago in 1779 and settled at the mouth of the Chicago River, BARTHCO has arrived in Chicago and we are looking ahead and planning our future. We would like you to be part of it!

BARTHCO OUT AND ABOUT

William Evans, Senior Vice President of BARTHCO, spoke at the 7th Annual International Business Symposium at the LeBow College of Business at Drexel University in Philadelphia. The presentation was titled "Anti-Terrorism Initiatives In the Supply Chain" and took place on May 28.

Mike Andrel of BARTHCO Special Services recently served as a panelist for the American Association of Museums at their annual national convention. This is Mike's third year as part of this convention and he is scheduled to speak next year as well. The convention took place from May 18 to May 22 in Portland, Oregon.



John Antonucci (L.), Vice President of Sales and Marketing, and Mike Andrel (R.), Vice President of Special Services and Security at this year's American Association of Museums National Convention.

BARTHCO MILESTONES

20 YEARS:

Jack McIntyre

15 YEARS:

Yolanda Blanco

Joseph Galeone

10 YEARS:

Arlene Gatt

JUST BORN

Edward Masciarelli welcomed Julien Edward, born April 16, 2003. Ed works in Ocean Import in Philadelphia.

Jameson Matthew was born to **Matthew Giannattasio** and his wife, Alice, on May 8, 2003. Matthew works in Philadelphia Ocean Import.

Lydia Dijamco of BARTHCO JFK and her husband, Edson, welcomed Thomaseddie Laurizo Dijamco on May 20, 2003.

Tatyana Antonetty and her husband, Fred, celebrated the birth of their daughter, Genevieve, on June 19, 2003. Tatyana manages BARTHCO's Seattle office.

Pam and **Ed Fitzgerald** welcomed Timothy Austin on June 30, 2003. Ed is an Assistant Vice President in the Philadelphia Ocean Import department.

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CUSTOMS CORNER

Burma

On July 28th, the President officially signed into legislation a bill which prohibits the importation of merchandise from Burma. This legislation will go into effect for any Burmese-origin goods entered as of August 28th regardless of the date of export.

Burma



Miscellaneous Trade Bill

The Miscellaneous Trade and Technical Corrections Act of 2003 (S.671) is still being "held captive" in the Senate. The bill contains miscellaneous trade actions, including those that would amend the AGOA and CBTPA acts, thus allowing President Bush to proclaim normal trade relations status (duty column 1 rates) for Serbia and Montenegro. This would provide duty suspensions and reductions for various items, which in turn would modify certain drawback provisions. This bill is normally a non-controversial bill that allows quick and uncomplicated passage. However, the two Senators from Alabama have placed a hold on the bill until they have assurances that a provision in the CBTPA concerning the duty-free treatment of knit-to-shape socks has been eliminated. Until this hold is eliminated, the bill will remain stuck in the Senate.

FDA Bioterrorism Update

As reported in the Spring 2003 edition of the Communicator, the Food and Drug Administration (FDA) proposed regulations requiring food manufacturers and importers to register with the FDA and to have importers notify the FDA prior to the importation of food products. As of the publication of this newsletter, the final rules have not yet been published. As noted in the proposal, the FDA has been mandated by Congress to implement these rules by December 12, 2003. As soon as the final rules have been published, BARTHCO Trade Consultants will immediately notify our food importers through a special notification and also through our website at www.barthco.com.

Vietnam Textiles

Under the recently signed bi-lateral agreement between the United States and Vietnam, Vietnam was to have instituted a visa system by July 1 2003. Due to certain delays, the Committee for the Implementation of Textile Agreements (CITA) has notified all sides that the requirement for the visa will not be enforced until further notice. CITA indicated that this could take several weeks before implementation. CITA has further stated that the visa requirement will not be made retroactive to the original July 1 deadline.

Vietnam



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BARTHCO

YEARS OF EXCELLENCE

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